

# Raymond James Financial Institutions Division

The partner for bank and credit union investment programs

FID offers the spectrum of sophisticated services – including integrated technology, wide-ranging resources and a specialized financial institution support team – every partner needs to build or expand their investment programs, deepen relationships and generate new opportunities.

## FINANCIAL INSTITUTIONS DIVISION

Service centered on community

**\$100 billion+**

in client assets<sup>1</sup>



**900**

financial advisors

**160**

financial institutions



Boutique-level service and robust resources

- Production per advisor: **\$770,000<sup>1</sup>**
- Average client assets under management: **\$126 million<sup>1</sup>**
- Ratio of advisory business: **62%<sup>1</sup>**
- Ratio of recurring revenue: **82%<sup>1</sup>**

## RAYMOND JAMES

Resources at an impressive scale

**\$1.26 trillion+**

in client assets<sup>1</sup>

**1.4:1**

advisor-to-associate ratio

**2x** the required capitalization

**1%** regrettable advisor attrition



**8,700+**

financial advisors

**\$420 million**

spent on technology each year, on average

<sup>1</sup>As of Feb. 22, 2022